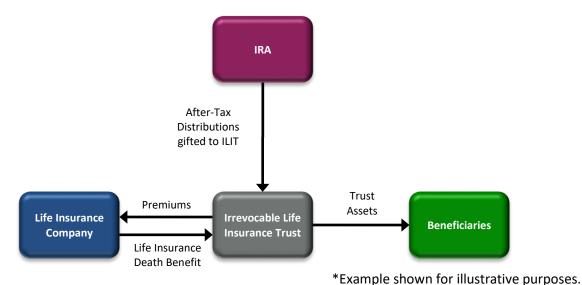
Capitas Financial: IRA Maximization

Strategy: A strategy designed to maximize the after-tax amount left to beneficiaries by using some, or all, of the after-tax distributions from an IRA that are no longer needed for income in order to maintain the current standard of living.

Qualified retirement plans such as 401(k)s and traditional IRAs are an excellent way to save for retirement. However, because these assets were not taxed during life, they can be taxed twice at death: by income taxes in respect of a decedent (IRD Taxes) and by estate taxes. Fortunately, there is a way to use qualified plan assets to help increase the amount of money left to beneficiaries.



How It Works

Potential Advantages:

- Life insurance can increase the amount left to heirs.
- If properly structured, life insurance cash values grow tax deferred.
- If the life insurance is properly owned by an Irrevocable Life Insurance Trust (ILIT), the death benefit proceeds are generally income and estate tax-free.

Capitas Financial, Inc. (Capitas) provides life insurance marketing support and case management services to Merrill. Capitas is not an affiliate of Bank of America Corporation.

The information cannot be relied upon for the avoidance of taxes and or IRS penalties. This material is not intended to provide tax, accounting or legal advice. As with all matters of tax or legal planning your client should consult their tax or legal counsel before implementing any financial, tax, or estate planning strategy.

This material is being provided for informational or educational purposes only and does not take into account the investment objectives or financial situation of any clients or prospective clients. The information is not intended as investment advice and is not a recommendation about managing or investing a client's retirement savings. Clients seeking information regarding their particular investment needs should contact a financial professional. Guarantees are based on the claims-paying ability of the issuing insurance company and do not apply to the underlying investment options. They are not obligations of, nor backed by, the broker/dealer and/or insurance agency selling the policy, nor by any of their affiliates, and none of them makes any representations or guarantees regarding the claims-paying ability of the issuing insurance company.

Investing involves risk including possible loss of principal. Information is current as of the date of this material.

Any opinions expressed herein are from a third party and are given in good faith, are subject to change without notice, and are considered correct as of the stated date of their issue.

This material does not take into account a client's particular investment objectives, financial situations, or needs and is not intended as a recommendation, offer or solicitation for the purchase or sale of any security or investment strategy.

Not a Deposit | Not FDIC Insured | Not Guaranteed by the Bank | May Lose Value | Not Insured by any Federal Government Agency | Not a Condition to Any Banking Service or Activity

